

Suarez, Caesar (ISD)

From: Suarez, Caesar (ISD)
Sent: Tuesday, March 08, 2016 5:33 PM
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'rpr.empire@gmail.com'; 'imasson@comcast.net'; 'lhilt@ashvinsgroup.com'
Cc: Johnson, Laurie (ISD); Martin, Marcia (ISD); Etienne, Eddy (ISD); Castro, Angel (ISD);
White, Lourdes (ISD); Jamal, Rambeau (ISD)
Subject: Re: AAA-03-08-2016 Verification of Availability
Attachments: aaa-03-08-2016-project-package.pdf.pdf

Good Afternoon,

Project Number: **AAA-03-08-2016**

Project Title: **PulseSecure VPN Appliances Upgrade**

SBD is in the process of placing a small business measure on the subject project but we need your help. Please review the information below and respond accordingly, ensuring that all applicable questions are answered.

The deadline to respond is 3:45 PM, Thursday, March 10, 2016.

AAA-03-08-2016 will be for the purchase, upgrade, installation and configuration of PulseSecure appliances. Please review the attached document and advise if your firm can provide the item(s) requested by placing a check mark next to each item in which your firm is able to provide.

Name of Firm: _____ **SBE/GS Certification #:** _____

Owner's Name: _____ **Contact Person:** _____

Date: _____ **Contact #:** _____ **Email:** _____

PLEASE REMEMBER THAT YOUR PARTICIPATION IN THE AVAILABILITY TO PROPOSE PROCESS IS VITAL IN ORDER FOR SBD TO PLACE SMALL BUSINESS MEASURES ON CONTRACTS.

Caesar Suarez

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AAA-03-08-2016

Product Description:

Upgrade, Install, and Configure PulseSecure appliances using products and quantities listed below and conforming to the purchaser's installation, integration, and set up by a qualified PulseSecure certified Engineer. Integration requires migrating current Arena SA and UAC configurations to the new PulseSecure appliances listed below.

Item Number	Description	Qty
Hardware / Software		
CONSEC-ADD-50U	Junos Pulse Connect Secure (VPN remote access) License 50 Concurrent Sessions - Perpetual	2
POLSEC-ADD-100U	Junos Pulse Policy Secure License 100 Concurrent Sessions - Perpetual	2
PSA7000-10G-SFP-PLUS	Pulse Secure Appliance 7000 Base System Fiber	4
10GBASE-SR SFP+ LC	Multi Mode SFP OPTICS 10GBASE-SR SFP+ LC	8
Support / Maintenance		
SVC-PS-GLD-100U-3YR	Three Year Pulse Gold Support 100U License	2
SVC-PS-GLD-50U-3YR	Three Year Pulse Gold Support 50U License	2
SVC-WAR-PSA7000F-3YR	Three Year Pulse Support for PSA7000f	4

Purchase Payment Terms:

Payable upon complete and successful delivery ; complete and successful installation and configuration; and upon proof of performance and acceptance by purchaser. (including freight, hardware installation, and configuration services and taxes included in the price.)

Vendor Milestones Requirements:

1. Vendor must be an authorized PulseSecure VAR (Value Added Reseller) of the products they sell to BPL with credit limits that are adequate to serve the order without pre-payment requirements to the extent not covered in the above payment terms.
2. Phone Support/Software Patches and/or Updates included and available 24x7x365 (TIER 1- Incident Reporting, TIER 2 – Problem Management, TIER 3 – Engineering Support).
3. Vendor MUST stock all replacement parts that comprise the functional deliverables within the USA, with the ability to deliver such replacement parts within 48 hours of notice.
4. Vendor must provide a minimum of 3 year warranty on hardware and software replacement and provide evidence to demonstrate its ability to provide PulseSecure authorized warranty services for the entire term.

Other Financial Terms:

- Vendor must demonstrate a liquidity ratio of less than 2:1 (current assets/current liabilities).

Delivery Terms (Included in above referenced prices):

- Delivery
- Delivery, Installation, and Customer Acceptance on or before March 31, 2016